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Consolidated Financial Results for the Nine Months Ended December 31, 2022 [Japanese GAAP]



February 13, 2023

Company name: YAOKO CO., LTD.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 8279
 URL: <https://www.yaoko-net.com/>
 Representative: Kawano Sumito, President and Representative Director
 Contact: Kamiike Masanobu, Senior Managing Director and Chief Director of Business Management
 Phone: +81-49-246-7000
 Scheduled date of filing quarterly securities report: February 13, 2023
 Scheduled date of commencing dividend payments: -
 Availability of supplementary briefing material on quarterly financial results: No
 Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2022 (April 1, 2022 to December 31, 2022)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Total revenue		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended December 31, 2022	429,960	5.4	26,218	2.0	25,890	2.5	16,835	(0.8)
December 31, 2021	408,093	5.1	25,705	9.0	25,255	7.9	16,970	7.1

(Note) Comprehensive income: Nine months ended December 31, 2022: ¥16,885 million [(0.9)%]

Nine months ended December 31, 2021: ¥17,038 million [6.6%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2022	433.39	407.10
December 31, 2021	436.95	410.52

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of December 31, 2022	320,913	142,467	44.4	3,666.96
As of March 31, 2022	305,997	128,828	42.1	3,317.02

(Reference) Equity: As of December 31, 2022: ¥142,467 million

As of March 31, 2022: ¥128,828 million

2. Dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	-	36.25	-	43.75	80.00
Fiscal year ending March 31, 2023	-	40.00	-		
Fiscal year ending March 31, 2023 (Forecast)				40.00	80.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Total revenue		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	546,000	1.9	25,500	5.9	24,700	6.1	16,000	4.0	411.97

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2022 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
New: - company (Name of company) Exclusion: - company (Name of company)
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury stocks):
December 31, 2022: 40,013,722 shares
March 31, 2022: 40,013,722 shares
 - 2) Total number of treasury stocks at the end of the period:
December 31, 2022: 1,162,003 shares
March 31, 2022: 1,174,975 shares
 - 3) Average number of shares during the period:
Nine months ended December 31, 2022: 38,845,658 shares
Nine months ended December 31, 2021: 38,837,260 shares

* These quarterly financial results are outside the scope of quarterly review by certified public accountants or audit firms.

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on certain assumptions in light of information currently available and deemed reasonable and are not a guarantee of future performance. Actual results may differ significantly from these forecasts due to a wide range of factors. For details on conditions for the assumptions of financial results forecasts and notes for the use of financial results forecasts, please refer to page 4 of the Japanese version of the Attachment, “1. Qualitative Information on Financial Results for the Nine Months Ended December 31, 2022, (3) Explanation of financial results forecast and forward-looking information.”

Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheets

(Millions of Yen)

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and bank deposits	31,268	41,390
Accounts receivable—trade	8,255	12,738
Securities	-	4,999
Merchandise and finished products	9,112	10,113
Raw materials and supplies	311	323
Other	11,355	16,020
Total current assets	60,303	85,587
Non-current assets		
Tangible fixed assets		
Buildings and structures (net)	82,341	81,240
Land	93,176	80,327
Other (net)	23,115	26,003
Total tangible fixed assets	198,633	187,571
Intangible fixed assets	6,512	6,259
Investments and other assets		
Deferred tax assets	7,547	6,526
Deferred tax assets for land revaluation	8	-
Guarantee deposits paid	21,245	22,379
Other	11,725	12,576
Total investments and other assets	40,527	41,482
Total non-current assets	245,673	235,312
Deferred assets	20	13
Total assets	305,997	320,913

(Millions of Yen)

	As of March 31, 2022	As of December 31, 2022
Liabilities		
Current liabilities		
Accounts payable—trade	34,069	42,205
Current portion of long-term loans payable	4,671	4,326
Income taxes payable	4,712	3,154
Provision for bonuses for employees	2,733	1,576
Other	18,756	17,628
Total current liabilities	64,942	68,891
Long-term liabilities		
Bonds payable	15,032	15,021
Long-term loans payable	72,766	69,524
Deferred tax liabilities	1,106	1,122
Deferred tax liabilities on revaluation	-	34
Provision for retirement benefits for directors	228	230
Provision for retirement benefits for executive officers	34	25
Provision for stock compensation for employees	2,524	2,469
Provision for stock compensation for directors	160	182
Liability for retirement benefits	4,100	4,295
Asset retirement obligations	5,360	5,719
Other	10,912	10,928
Total long-term liabilities	112,226	109,554
Total liabilities	177,168	178,445
Net assets		
Shareholders' equity		
Common stock	4,199	4,199
Capital surplus	7,160	7,160
Retained earnings	125,180	138,699
Treasury stock	(4,888)	(4,818)
Total shareholders' equity	131,652	145,241
Accumulated other comprehensive income		
Unrealized gains on available-for-sale securities	171	197
Revaluation reserve for land	(2,939)	(2,939)
Remeasurements of defined benefit plans	(55)	(31)
Total accumulated other comprehensive income	(2,823)	(2,773)
Total net assets	128,828	142,467
Total liabilities and net assets	305,997	320,913

(2) Consolidated Statements of Income and Comprehensive Income
Consolidated Statements of Income

(Millions of Yen)

	Nine months ended December 31, 2021 (April 1, 2021 – December 31, 2021)	Nine months ended December 31, 2022 (April 1, 2022 – December 31, 2022)
Net sales	391,503	412,791
Cost of sales	291,098	308,112
Gross profit	100,405	104,678
Operating revenue	16,590	17,168
Operating gross profit	116,995	121,847
Selling, general and administrative expenses	91,289	95,628
Operating income	25,705	26,218
Non-operating income		
Interest income	79	82
Dividend income	8	9
Share of profit of entities accounted for using equity method	-	254
Subsidy income	92	-
Other	43	49
Total non-operating income	223	395
Non-operating expenses		
Interest expenses	662	715
Other	11	8
Total non-operating expenses	674	723
Ordinary income	25,255	25,890
Extraordinary income		
Gain on sales of fixed assets	4	8
Penalty income on lease contracts	1	2
Gain on reversal of asset retirement obligations	43	-
Total extraordinary income	48	10
Extraordinary losses		
Loss on sales of fixed assets	0	1,296
Loss on disposal of fixed assets	51	33
Total extraordinary losses	52	1,329
Income before income taxes	25,251	24,571
Income taxes - current	7,554	6,673
Income taxes - deferred	727	1,062
Total income taxes	8,281	7,736
Net income	16,970	16,835
Net income attributable to owners of parent	16,970	16,835

Consolidated Statements of Comprehensive Income

(Millions of Yen)

	Nine months ended December 31, 2021 (April 1, 2021 – December 31, 2021)	Nine months ended December 31, 2022 (April 1, 2022 – December 31, 2022)
Net income	16,970	16,835
Other comprehensive income		
Unrealized gains on available-for-sale securities	(19)	19
Remeasurements of defined benefit plans	88	23
Share of other comprehensive income of entities accounted for using equity method	-	6
Total other comprehensive income	68	50
Comprehensive income	17,038	16,885
Comprehensive income attributable to Owners of parent	17,038	16,885

(3) Notes to the Consolidated Financial Statements

Notes on going concern assumption

Not applicable.

Notes in the event of material changes in the amount of shareholders' equity

Not applicable.